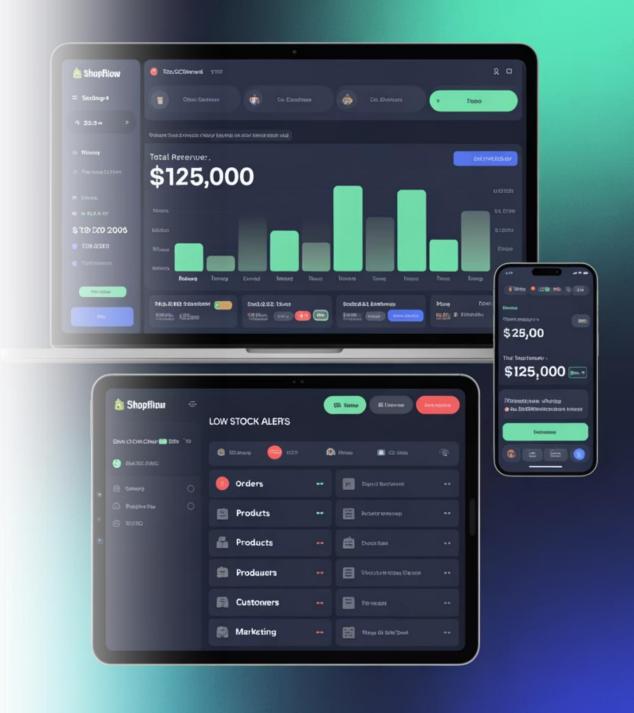
# **Shopify Store Management for Marketers – Crash Course**





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## **Duration**

- 4 Online Live Sessions (Google Classroom)
- Total | 8 Hours

# **Target Audience**

#### **Shopify store owners**

who want to professionally manage and scale their store

#### Media buyers & SEO specialists

who want to understand store backend and product mapping

#### Startup founders & solo entrepreneurs

launching their first product or DTC brand

#### **E-commerce managers**

working in startups or SMEs who need hands-on Shopify skills

### Marketing executives & brand managers

seeking to optimize e-commerce conversion rates

#### Freelancers & consultants

offering services to Shopify clients and looking to deliver real results



# **Learning Outcomes**

By the end of the workshop, participants will: Understand the Shopify platform structure and back-end Set up a fully functioning Shopify store with key pages, collections, and products Integrate essential plugins and apps (shipping, reviews, upsells, email, etc.) Read and interpret Shopify analytics to optimize store performance Launch the store and start selling with a basic marketing and operations setup





## **Modules & Sessions**

Module 1: Sales Campaigns – Conversion Focus from Day One

**Module 2: Remarketing & Full-Funnel Strategy** 

Module 3: Scaling Strategies & Budget Optimization

**Module 4: Performance Tracking & Advanced Reporting** 



# Module 1: Shopify Foundations & Setup Store from scratch

## Session 1 | 2 Hours

#### **Objectives**:

- Understand Shopify's ecosystem and key components
- Complete basic setup: store structure, currency, checkout, domains

#### **Topics**

- Shopify plans and pricing
- Store settings, currency setup, payment gateways
- Pages: Homepage, About, Contact, Privacy

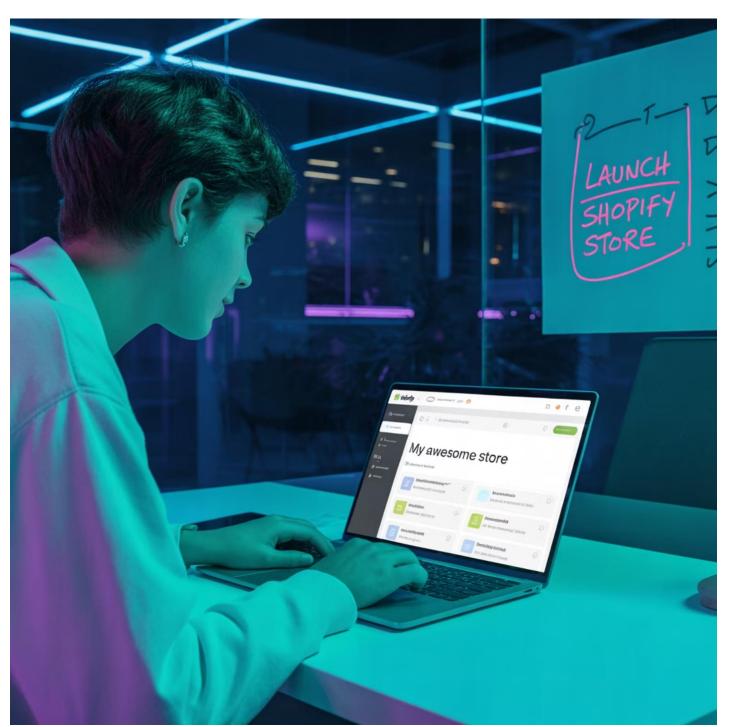
### **Sharing Case Study**

#### **Tools Demo**

Shopify Admin Dashboard, Shopify Theme Library

#### **Task**

Set up a new Shopify trial store and configure your store settings





### Session 2 | 2 Hours

#### **Objectives**:

- Learn how to organize product catalog and collections
- Customize homepage, navigation, and UX using themes

#### **Topics**

- Adding products, SKUs, inventory, and images
- Creating collections (manual vs automatic)
- Shopify Theme Editor basics

### **Sharing Case Study**

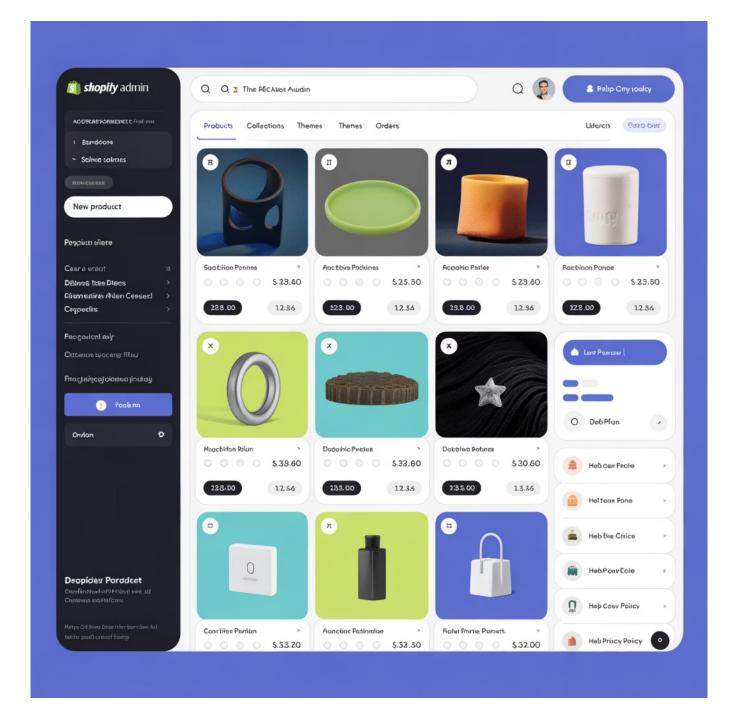
#### **Tools Demo**

Shopify Product Manager, Dawn Theme, Canva for visuals

#### **Task**

 Upload 5 products, create 2 collections, and customize homepage banner







# Module 3: Plugins, Reviews, Shipping & Trust Building

## Session 3 | 2 Hours

#### **Objectives**:

Equip the store with must-have apps for selling, shipping, and trust

#### **Topics**

- Reviews (Loox, Judge.me), Popups (Privy), Email (Klaviyo), Upsell (Vita Upsell)
- Local & international shipping (Aramex, ShipStation, manual setup)
- Mobile UX tweaks, speed optimization tips

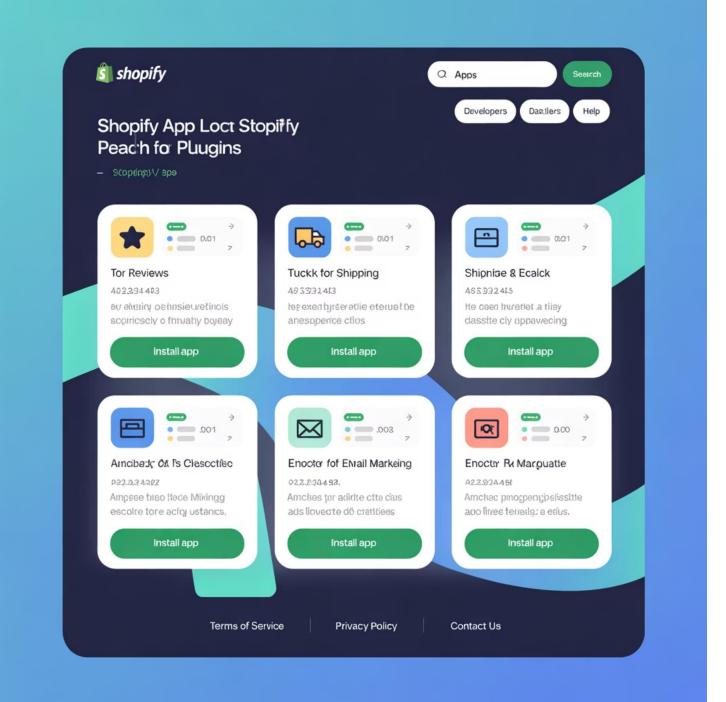
#### **Sharing Case Study**

#### **Tools Demo**

Shopify App Store, Loox, Klaviyo, Shopify Email, Ali Reviews

#### **Task**

Install 3 essential apps: reviews, email, shipping – and configure settings





# Module 4: Store Launch, Analytics & Marketing Readiness

### Session 4 | 2 Hours

#### **Objectives**:

Launch your store, track performance, and set first traffic campaigns

#### **Topics**

- Shopify Dashboard: Sessions, conversion rate, top products
- UTM tagging basics for Meta & Google Ads
- Creating your launch checklist

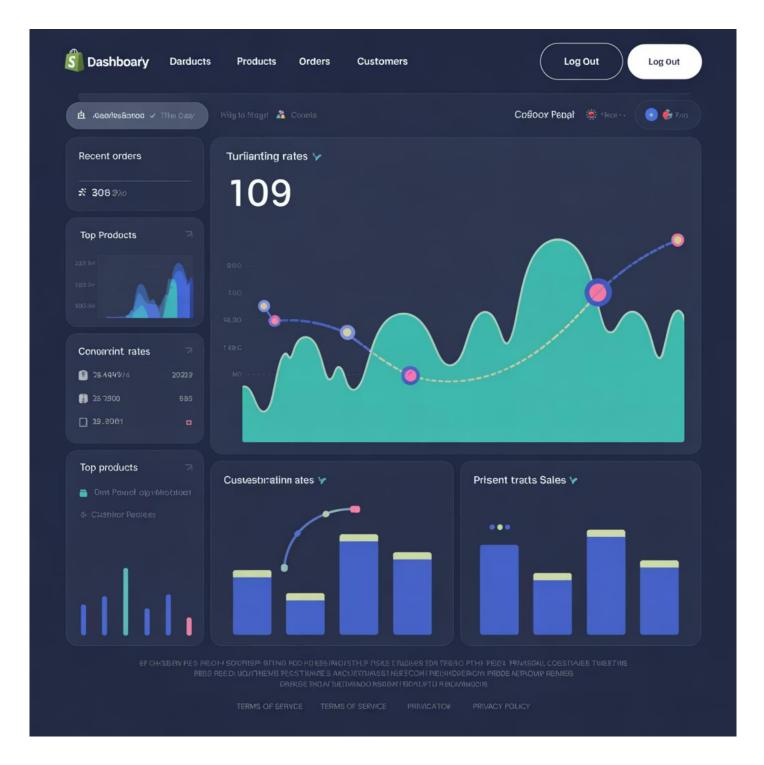
#### **Sharing Case Study**

#### **Tools Demo**

Shopify Analytics, Shopify Marketing Panel, Google UTM Builder

#### **Task**

Build your store launch checklist + read and analyze 3 sample reports





## **Description:**

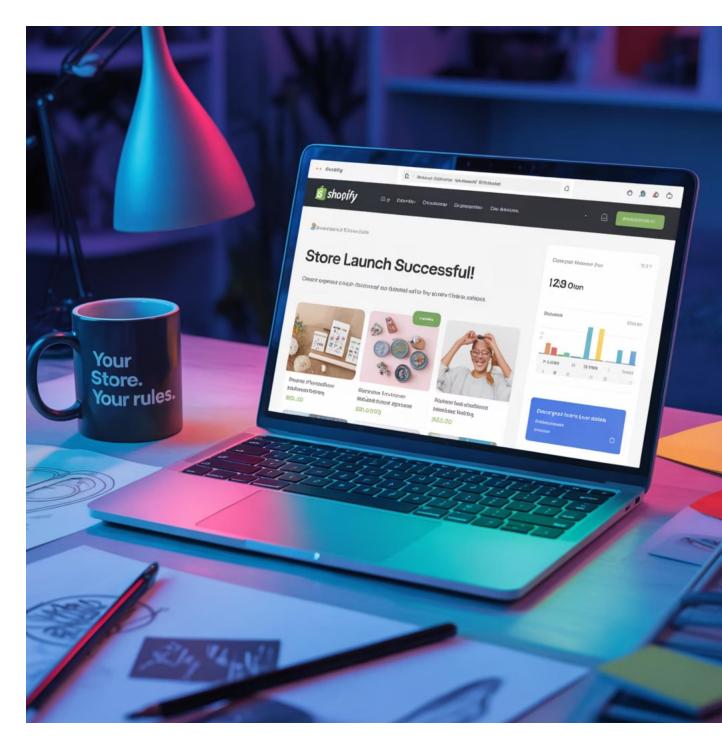
Participants will complete and present a working Shopify store for a real or mock brand, including:

- Store structure (with 5+ products and collections)
- At least 3 installed and configured apps (e.g., reviews, shipping, email)
- Homepage and about page customization
- Launch checklist + marketing tracking UTM setup
- Screenshots of analytics and performance overview

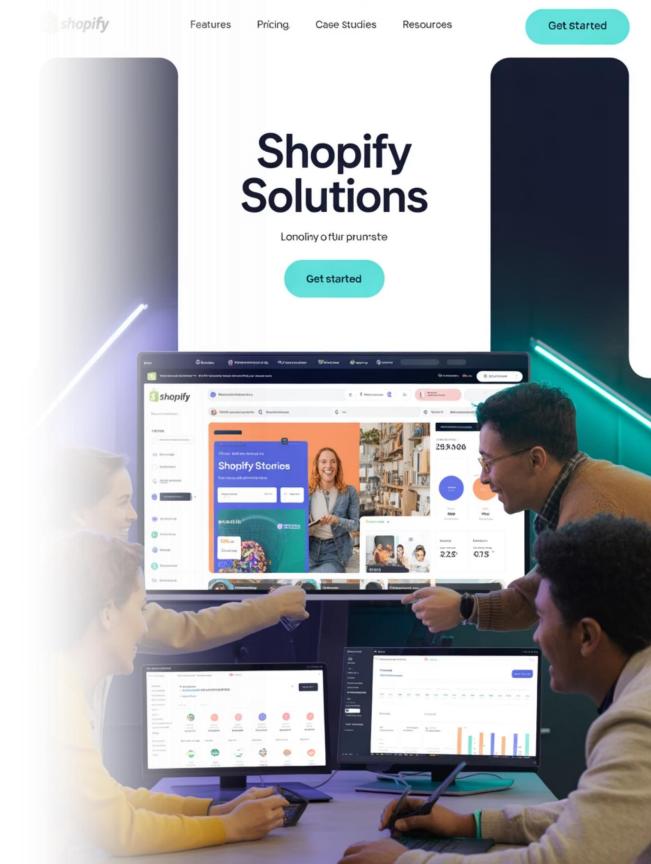
#### **Evaluation Criteria:**

- Completion and setup of key store sections
- Functional integration of plugins and UX elements
- Basic reporting and marketing readiness
- Presentation of the live (or staged) store link



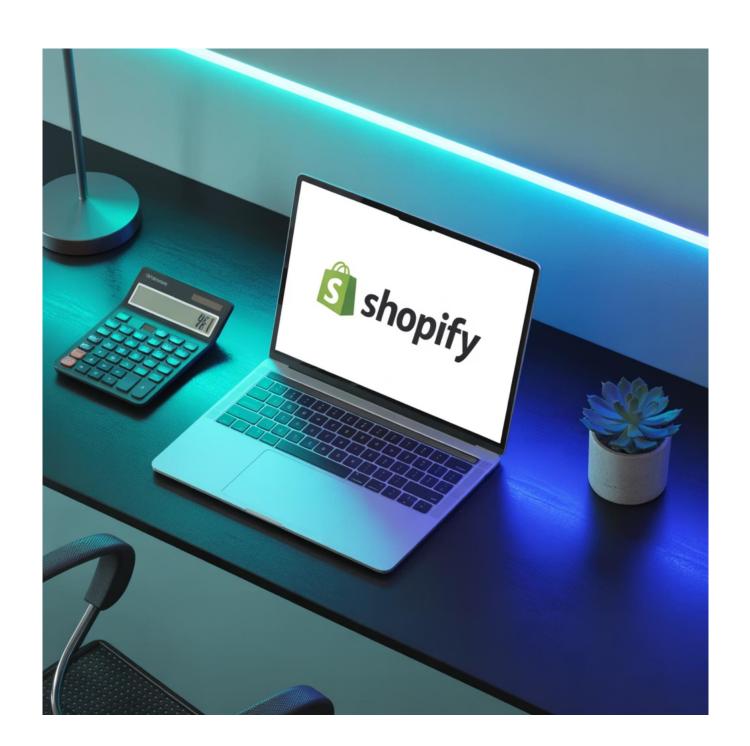


# Ready to Master Shopify?



## **Investment**





## **Workshop Fee:**

# 15,000 EGP or \$300 USD

#### **Includes:**

- 4 live sessions (2 hours each)
- Workshop recordings (lifetime access)
- Full store setup with instructor feedback
- Plugin integration and launch checklist
- Final project feedback and certificate
- Certification from IMFND Academy

# **ROI: Why This Workshop is Worth It**



Area	Before	After
Shopify Store	Unstructured or incomplete	Fully ready-to-sell and optimized
Plugin Setup	Confusing or missing	Complete setup: reviews, shipping, emails
Store Analytics	Overwhelming	Understand performance metrics clearly
Marketing Readiness	Ad budget wasted	UTM + tracking in place = smarter spend
Revenue Potential	Slow sales or no launch	Store goes live with clarity & structure

# Financial ROI:



Save **thousands in agency fees** and avoid costly mistakes from poor setup



Increase chances of scaling your store with better UX and analytics setup

One live, well-built Shopify store can generate **monthly recurring income** this workshop is your launchpad.

## **IMIFND**\*

# **Thank You**

Ready to transform your ecommerce business with professional Shopify skills? Join our crash course today!

Call/ WhatsApp: 01026688635

